



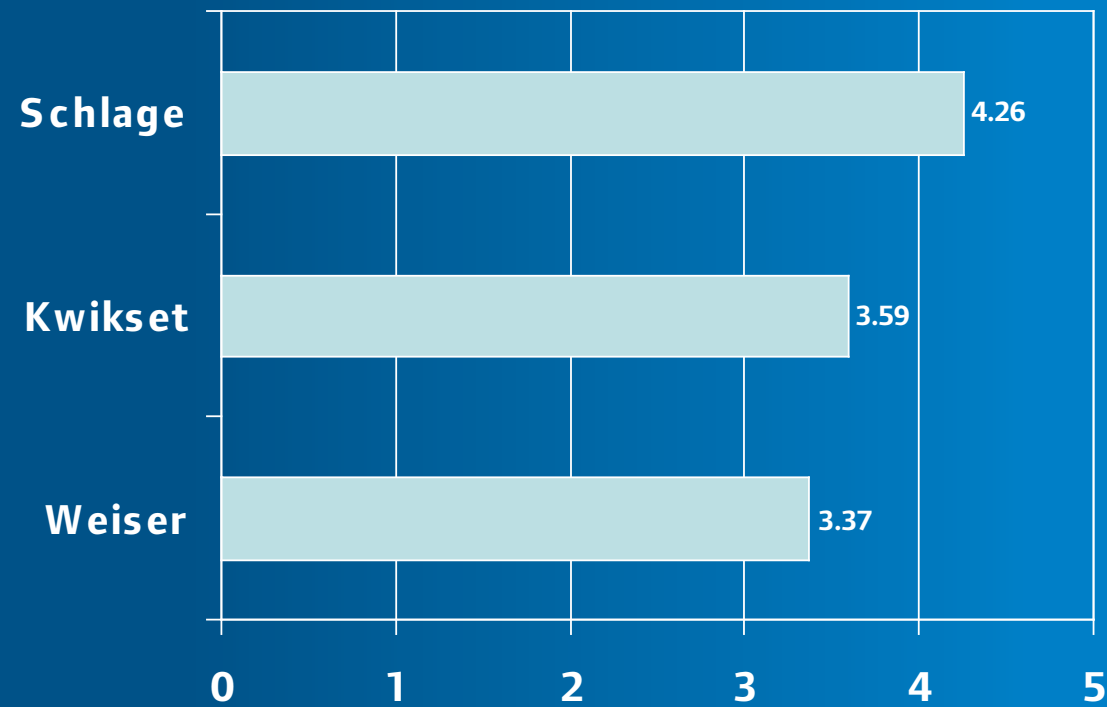
Single Family Builder Solutions



More builders know Schlage.

“Schlage is the brand used most often by builders.”

— Source: *Builder Magazine*, 2007 Brand Use Study



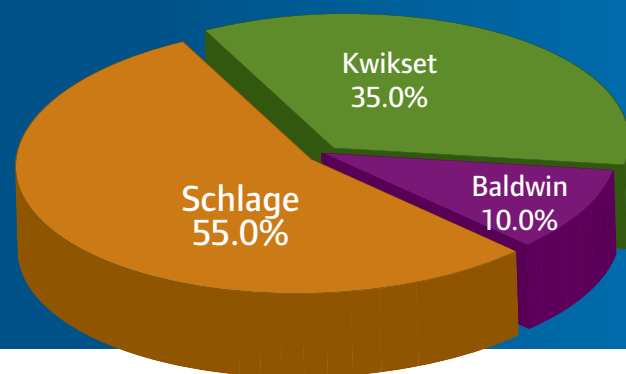
Builder Magazine Quality Rating

Source: *Builder Magazine*, 2007 Brand Use Study

Consumers

Consumer rank Schlage #1 in security and quality.

Source: 2006 Scout Report
*Kwikset includes Maximum security and Ultramax



Build your business with the name more homeowners trust.

- More than 100 years of experience in providing consumers and builders with superior products and support services.
- Backed by the resources of Ingersoll Rand, a \$9 billion global corporation, comprising the largest group of hardware companies in the US.
- Products at a variety of price points for any home you build.
- Leader in demand creation with Schlage’s national advertising campaign.
- The brand that secures the home you build is the same brand that secures America’s schools and universities, government buildings, health care buildings, and office buildings.



“Schlage products are easy to sell because my buyers already know they’re getting a good, solid product.”





You get superior service
when you partner with Schlage

- Dedicated field support team provides hands-on product and business support.
- Customized job packs provide convenient delivery options.
- Predictable delivery times ensure your homes are on time and on schedule.
- National distribution network makes the product you need easily accessible.
- World-class customer service, including toll-free telephone support, and on-going product and program training.
- On-site product installation and training support for model home sales associates, project superintendents, etc.
- Key control services provide temporary security while the home is under construction.
 - Superintendent keys
 - Keyless entry products
 - Management of homeowner keys

Ingersoll Rand – A family of trusted security solutions.

Ingersoll Rand is the leading North American manufacturer of architectural hardware products. We provide products for all building types, including **multi-family, golf course communities** and **assisted living**.

- The new King Cobra 2 provides controlled, credentialed and auditable access to your multi-family property. Keyless entry delivers more convenience and security for your residents.
- Schlage Grade 1 mechanical and electronic hardware provide the highest level of security needed.
- Schlage portable security products provide jobsite security with cables, chains and padlocks.
- Commercial door hardware for every application and budget.
- Von Duprin panic exit devices deliver unparalleled durability and operation.
- LCN sets industry standards for quality, durability and innovation in premium door closers.
- Falcon commercial door hardware features an extensive product line with configurations to meet and exceed the most demanding application requirements.
- Monarch panic and exit door hardware features a variety of trims and finishes.
- Dor-O-Matic offers a complete line of door closers perfect for use in any commercial application.



Multi-family



King Cobra 2



Jobsite Security



Builder's Hardware

"I know I can count on Schlage
for great products, as well as new
ideas for building my business."

“Schlage quality means fewer callbacks.”



Schlage, the brand known for quality.

- Best warranties in the business ensure homeowner satisfaction. (Lifetime mechanical and finish warranties*)
- Schlage embraces Lean Six Sigma methodologies to work toward the elimination of defects from products and processes, and provide continuous improvement to quality.
- ANSI Grade 2 product quality.
- 100% solid forged brass grip handlesets.

Innovative products that help you sell up.

- Residential electronic keypad locks that provide quick and easy keyless entry.
- Styles ranging from traditional to contemporary.
- Wide range of finishes to compliment any home style or décor.
- Matching door hardware, including kickplates, house numbers, door stops and more.
- ADA-compliant levers.
- Environmentally friendly packaging.



Schlage electronic keypad locks and deadbolts are featured in *Professional Builder* magazine's "100 best new products for 2007."

*See complete warranty for details.



Upgrade home security and deliver the convenience of keyless entry with Schlage electronic keypad deadbolts and locks.



Levers are an elegant and easy upgrade from standard knobs.



Combine F Series interior knobs and levers with FA Series exterior handlesets for a cost effective design and security solution.



Consider your upgrade options by offering the convenience and security of a keypad deadbolt handleset.



Move customers up from a two-piece handleset to an upscale one-piece design.



Build your profit by offering premium finishes, such as Aged Bronze.

“Schlage gives me marketing tools I can really use.”



Builder programs that make a difference.

When you partner with Schlage you get more than just products you can trust. You also get valuable support from construction all the way through to after the sale. From key control to professionally designed product displays, co-op marketing tools and homebuyer support, Schlage delivers everything you need to promote your products and your good reputation.

Model homes.

Schlage's model home program lets you showcase your product offering and ensures that your model homes are outfitted with durable and elegant looking hardware.

Co-op and local marketing support.

Put the power of the Schlage brand to work for you by leveraging custom Co-op Advertising programs, customer literature/brochures, etc. that support mutual brand building efforts of Schlage and our partners.



Construction locks.

Construction locks are provided to builders on an as-needed basis and provide security to the home during the construction phase. Multiple keying options are available including Residential Construction Keying.



Logo keys.

Your homebuyers see your commitment to quality when they receive an oversized Schlage key engraved with your company's logo.



Schlage document folder.

Our document folders can be customized with your company logo and used to provide your homebuyers with a convenient place to store warranty and other important home documents.



Design center and merchandising that sets your business apart.

Seeing and touching the products they're choosing makes it easier for your clients to decide which hardware they like best. Schlage can give you a wide variety of merchandising options that allow you to show only the products and finishes you sell.

To become a Schlage builder partner today call 800-847-1864 or visit us online at www.schlage.com





Ingersoll Rand's Security Technologies Sector is a leading global provider of products and services that make environments safe, secure and productive. The sector's market-leading products include electronic and biometric access-control systems; time-and-attendance and personnel scheduling systems; mechanical locks; portable security; door closers, exit devices, architectural hardware, and steel doors and frames; and other technologies and services for global security markets.

800-847-1864

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